

Highlights of the November Board of Directors Meeting

By: Joe Butler

The NAPPS Board of Directors met in St. Louis, Missouri on Saturday, November 3, 2000 at the Sheraton West Port Plaza Hotel. The Administrator and all officers and directors were present. Also present were members Stuart and Linda Perlmutter, MaryLee Rustand, Paul Tamaroff, Larry Roth, John Perez, Tony Klein, Tamara Nieto, Sheila Cahill, Mary Beadreau, Tori Shaffer, Emery Goad, Vinnie Gillis, Jack Lippman and Mark Schwartz.

After Bruce Lazarus led the Pledge of Allegiance and called the roll, Andy Estin made a motion to accept or approve the minutes of the Board Meeting held on August 26, 2000 in New York City. Thomas MacDonald seconded the motion, which passed unanimously.

Administrator Alan Crowe reported that work on the Fall Membership Directory was completed and delivered to the printers on schedule (*November 1*). If you haven't received your copy by the time you read this, it should be along very soon. On the topic of members, Alan indicated that 90 people did not renew their memberships for the current year. Remember, the most accurate, up to date roster of members can be found on the NAPPS web site at www.napps.org. The number of non-renewals is within normal limits and the reasons varied widely. Several people have either retired, left their companies, sold their businesses or are simply no longer involved in the process service industry. Six former members are now deceased and one was expelled. Some people didn't return calls; others failed to pay after promising to do so and a handful seemed to drop completely off the face of the earth. At the time these numbers were generated, our membership count stood at 1276. However, new applicants should have us back over 1300 and climbing in no time. Many of these prospective members are finding NAPPS on the Internet and are downloading membership applications and other information from our web site. Alan reported that www.napps.org averages 4,000 hits each month with a total of 57,000 since it went online.

Treasurer Ron Ezell reported that the organization's financial status is healthy. He also indicated that both he and the Administrative staff would manage our finances using Quicken 2001 software. Some discussion was had about protecting both the Treasurer and the organization with a Treasurer's Bond. The administrator is checking into costs and feasibility.

Don Eisenberg, reporting as the Continuing Education Committee Chair, indicated that there was a need to update the Florida procedural tape. Sue Collins made a motion to allow a budget of \$1,000.00 to update and produce the tapes. Thomas MacDonald seconded the motion, which passed 5-2 with Don abstaining. Additional discussion took place concerning the production of continuing education materials for other states. John Perez volunteered to work with Don on this project. Don also indicated that he is open to suggestions from any member who would like him to research and write about a particular Con. Ed. topic.

International Relations Chair Sue Collins reported that she has been invited by the UIHJ to give a presentation on the topic of Judgment Enforcement in the US at their semi-annual meeting in Paris. NAPPS President Fred Blum has also been invited to speak at this meeting to be held over the Thanksgiving holiday. Thomas MacDonald made a motion to authorize up to \$2,500.00 for Sue Collins to attend the meeting. Don Eisenberg seconded the motion, which passed 8-0. Fred Blum indicated that he would attend the meeting at his own expense.

Use and misuse of the NAPPS name and logo were discussed. Jeff Karotkin moved that NAPPS immediately demand that TMR Maximus cease and desist from using the NAPPS acronym in their service: NAPPS Locate. The motion, which was seconded by Thomas MacDonald, passed 6-0 with two voters abstaining. Andy Estin then moved that Fred Blum select an attorney to draft a cease and desist letter, protecting the NAPPS logo and name. Jeff Karotkin seconded the motion, which passed unanimously.

Discussion was also had concerning the membership's use of the NAPPS logo on their advertising and business stationary. It was pointed out *that people* are members, not companies or corporations. Using the logo in an ad might require that the individual member be named. Although guidelines would have to be prepared and adopted, no decisions were reached at this time.

The Fall Board Meeting is typically the time of year that the NAPPS Board endorses services and products of specific vendors to the NAPPS membership. This writer made a motion, which was seconded by Sue Collins and passed unanimously, to continue to endorse Capacity Coverage Company, Eastern Special Risk, Szerlip Insurance Agency, United Parcel Service, National Revenue Corporation and Alamo Rent A Car. Although Airborne Express and Viking Office Supplies presented proposals, they were tabled until the February Board Meeting.

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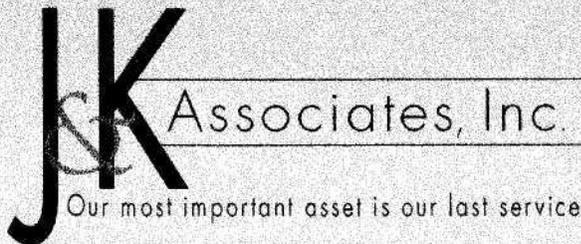


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